

# WL PORTLAND



DESIGN / BUILD

ENGINEERING

RENOVATION



## COLLABORATING TO ENSURE YOUR FUTURE

ALTHOUGH OUR HISTORY SHOWS OUR MANY SUCCESSFUL PROJECTS IN THE FEED AND GRAIN INDUSTRY, TODAY, WL PORT-LAND SYSTEMS SPECIALIZES IN THE STORAGE, PROCESSING AND HANDLING OF BULK MATERIALS IN MANY INDUSTRIES.

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You are seeking engineering solutions that will help you to build or renovate your facilities to ensure they are of the highest quality and performing at an optimum efficiency to help drive your business. From feed and grain to cement, power, aggregates, and chemicals; with our unique collaborative approach; we spend time working as a partner with each customer to establish ways to improve your bottom line.

WL Port-Land Systems is big enough to have the resources you need for every aspect of the job, yet flexible enough to adapt to changing market conditions. With WL Port-Land Systems, you won't find a cookie-cutter solution to your problem. Our team makes the effort to learn your business from top to bottom, and we take pride in our innovative approach to customizing solutions to best meet your needs.

Our engineering expertise and experience on the production side make us uniquely qualified to take on a wide range of projects. Our ability to purchase materials competitively keeps us focused on high quality at a price that will meet your budget needs.



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**OUR EXPERIENCE MAKES A DIFFERENCE.** WL Port-Land Systems was formed by merging Wagester & Lease, Inc. and Port-Land Systems, Inc. to help better define our business as a design/build and engineering entity. We are engineers and a design/build contractor specializing in the storage, processing and handling of bulk materials. Our Company was founded in 1975 as Wagester Engineering, and carries with it a decades-long reputation for quality, with more than 90 percent of our client base being repeat customers.



## BROAD-BASED SERVICES PROVIDE OPTIONS

WL Port-Land Systems has designed and constructed more than 100 specialized, slip-formed concrete structures including batching towers, feed mills, silos, stacking tubes, warehouses and office buildings. We work in a wide variety of industries — from our roots in feed and grain to industrial customers in businesses such

- CONCEPTUAL PLANS
- COMPLETE ENGINEERING SERVICES FROM CIVIL TO ELECTRICAL
- ONSITE EVALUATIONS OF FACILITIES
- SPECIFICATIONS AND BID PACKAGES
- RENOVATIONS TO MAXIMIZE UTILIZATION, QUALITY AND CAPACITY
- NEW CONSTRUCTION
- CREATIVE SOLUTIONS

as cement, power, fly ash, coal, wood, aggregates and chemicals.

Because every client's project is different, we offer a mix of services in sync with their needs. And if you aren't sure what's right for you, we can assist you in making the best decision given your specific needs, budget and schedule.



WITHIN OUR BROAD SERVICE AREAS OF DESIGN/BUILD,  
ENGINEERING AND RENOVATION, WE OFFER A VARIETY OF  
INDIVIDUAL SERVICES TO MEET YOUR NEEDS.





DESIGN/BUILD

ENGINEERING

RENOVATION

## OUR UNIQUE APPROACH

WE DEVELOP LONG-TERM RELATIONSHIPS BUILT ON INTEGRITY AND RELIABILITY BY FOCUSING ON CUSTOMER REQUIREMENTS TO DESIGN AND BUILD SOUND SOLUTIONS CONTRIBUTING TO THEIR BUSINESS SUCCESS.

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### DESIGN/BUILD

Bottom line. We deliver turnkey projects. After a thorough evaluation, we'll meet with you and your team to develop a collaborative project plan that we all agree is the best solution to your problem. After developing the project parameters, we will design and construct the facility to suit, following the scope and specifications set forth in our contract with you. Our contracts range from fixed-price to cost-plus. Because every job is different, WL Port-Land Systems offers the flexibility to adapt to changes in the scope of a project and still provide the quality you expect.



### ENGINEERING

The foundation for every successful project is in the engineering. Handling civil, structural, electrical and mechanical engineering projects of all sizes and scales, we engineer new facilities as well as expansions and renovations. Our experience spans hundreds of storage and material handling facilities and feed manufacturing facilities, working on all facets of the projects from design to construction to start-up. We develop realistic, workable solutions that are long on quality and value, and short on delays and reworking.



### RENOVATION

Maybe you are seeking to maximize the utilization of your existing assets, increase capacity, or implement manufacturing cost improvements, make process changes, or find an efficient way to adapt to new quality improvement standards. No matter what the reason, renovation is a big undertaking, and nobody can assist you as well as WL Port-Land Systems. With our expertise spanning the engineering, construction, operations and maintenance areas, WL Port-Land Systems rises above the competition.



## A PROVEN TRACK RECORD

COMMITTED. TALENTED. KNOWLEDGEABLE. AND GREAT TO WORK WITH. OUR PEOPLE ARE THE KEY TO OUR SUCCESS AND THE REASON OUR CUSTOMERS KEEP COMING BACK. OUR KEY EMPLOYEES AVERAGE TWO DECADES IN THE INDUSTRY AND THEIR CAN-DO ATTITUDE IS BACKED UP BY HAVE-DONE RESULTS.

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Feed manufacturing facilities, silos, slip formed structures, material handling systems, both inland and portside in the U.S. and abroad, we've designed and constructed many of the industry's most innovative facilities on time and on budget.

As a company large enough to offer a full range of resources practically unheard of in our industry, our people take the time to learn your business and invest the time necessary even if a job is still years away from initiation. Our attention to detail separates us from the pack as we remain responsive to your needs and flexible enough to make changes as they occur during the course of the job.

Perhaps no decision is more important than choosing the right partner to help you with your investment in a new or updated storage facility, material handling system or feed mill. Making this decision represents a rare opportunity to significantly improve your business — to make your operation more productive and more profitable.

WL Port-Land Systems can help you make the most of that opportunity. With engineering, construction, operations and maintenance experience all under one roof, WL Port-Land Systems is unique in claiming all four areas of expertise. Our real-world perspective is based on our knowledge of how your industry works and how buildings get built. In the end, you benefit from better outcomes such as processes that are more efficient, facilities that are easier to maintain and projects that are delivered as promised. Call on us for your next project and count on working with the knowledgeable, dedicated partner you deserve.





PERHAPS NO DECISION IS MORE  
IMPORTANT THAN CHOOSING  
THE RIGHT PARTNER TO HELP  
YOU WITH YOUR INVESTMENT.

## OUR HISTORY

WL PORT-LAND SYSTEMS, INC. WAS FORMED BY THE MERGER OF WAGESTER & LEASE, INC. AND PORT-LAND SYSTEMS, INC. IN 2008. THE TWO COMPANIES WERE FOUNDED IN THE 1990S.

Their roots go back to 1975, when Gene Wagester, P.E., began his career in engineering, designing and constructing feed, grain and material handling facilities.

In 1988, Tim Lease, P.E., a former feed mill manager and project manager for a large, integrated poultry producer, joined what was then Wagester, Walker, Thornton and Company, as director of project administration. In 1990, Wagester and

Lease founded Wagester & Lease, Inc. in Pittsburgh, Pennsylvania. To accommodate customers' growing desire for turnkey design/build services, the two partners, joined by John Symonds, formed Port-Land Systems, Inc., a company whose name reflected the company's ability to provide complete solutions. Curt Cook joined the Company as a partner, bringing with him extensive construction and project management experience, resulting in a very successful company expansion.

Today, WL Port-Land Systems, Inc. serves customers in the feed, grain, aggregates, coal, power, fly ash, wood, chemicals, concrete and cement industries with design/build, engineering and renovation services.







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